



Theme for 2018:

"The Evolution of Build to Rent"
Realising the potential.....

Thursday 22nd February 2018
etc.venues, 155 Bishopsgate, London EC2M
8.00am - 5.15pm - followed by Drinks Reception

Brought to you by: **MOVERS & SHAKERS**
PROPERTY NETWORKING FORUM

In Partnership with: **THE COLLECTIVE** In Association with: **Winckworth Sherwood**

Conference Partners: **QUINTAIN**

Expert Session: **Assael** **livgroup** **Cast**

Conference Associates: **NHBC** **YARDI** **CURVE|IT**

RAMBOLL **GERAGHTY TAYLOR** **CONDUCTOR**

Supported by: **MAYOR OF LONDON** **BPF** **IPF**
LETTERS **Steve Edge Design Ltd.** **Urban Land Institute** **WPA**

CONFERENCE PROGRAMME

8.00 Registration, Coffee & Networking

8.45 Conference Welcome David Jennings - Chairman, Movers & Shakers

8.55 Keynote Address TBC

9.15 Panel Session 1: Where's the Land? Chaired by: Karen Cooksley - Partner, Winckworth Sherwood

What is limiting land supply? David Lunts - Executive Director, Housing and Land, GLA

How can we unlock land? Gareth Blacker - General Manager, Infrastructure, PRS and Complex Projects, HCA

How can we increase the pipeline? Lucy Taylor - Executive Director of Regeneration and Housing, London Borough of Ealing

What public sector interventions are required? Helen Gordon - CEO, Grainger plc

What locations work best and offer most potential?

10.05 Keynote Address - Co-Living Ed Thomas - Head of Community Experience, The Collective

10.15 - 10.45 Coffee & Networking Break

10.45 Panel Session 2: What's Working for Investors? Chair: Andrew Pratt - Director, Ringley Group

What have investors learnt? Dan Batterton - Fund Manager BTR, Legal & General Investment Management

What models are fundable / working? Rebecca Lewis - Investment Director, PIP Capital

What asset management models are working? Richard Jackson - MD & Co-Founder, Apache Capital

What risk, what return? Cath Webster - Strategic Finance & Investment Director, Quintain

Future investment models?

11.40 Panel Session 3: What's Working for Residents? Chair: Charlotte Steedman - Founder, Conductor

Who are renters? Lora Salomidou - Head of Consumer Platform - The Collective

Does home 'ownership' require a mortgage? Tracey Hartley - Director of Residential, Howard de Walden Management Ltd

What do renters know / understand about BTR? Graham Bates, CEO, Liv Group

What do renters need from their accommodation / landlord? Honor Barratt - Managing Director, Birchgrove

How can BTR meet these needs, what is best in class, what is evolving? Matt Hutchinson - Communications Director, SpareRoom.co.uk

12.30 - 14.30 Lunch & Networking Break

<p>13.15 - 14.15 Expert Session 1: Creating Neighbourhoods & Communities Creating Sustainable Neighbourhoods to Build Strong Communities</p> <p>Chair - Sophie White - Head of Infrastructure, PRS and Complex Projects, HCA Russell Pedley - Director, Shareholder & Co-Founder, Assael Architecture Alex Notay - Director, Product & Service Innovation, Places for People Neil Young - Chief Executive, Get Living Olivia Harris - Chief Executive, Dolphin Living</p>	<p>Expert Session 2: Modular Housing What part does off-site manufacture play in Housing Growth</p> <p>Chair - James Duncan - Partner, Winckworth Sherwood Rosie Toogood - Chief Executive, L&G Modular Homes Graham Sibley - Marketing Development Manager, NHBC Mark Farmer - CEO, Cast Consultancy Tom Shaw - Director Buildings, Ramboll</p>	<p>Expert Session 3: Best in Class, Customer Service - Delivering the Promise</p> <p>Chair - Rebecca Taylor, Investment & Development Director, Long Harbour Iain Murray - Managing Director, Liv Consult Fay Chester - Pre-sales Manager, Yardi Michael Allen - Managing Director, Tipi - Quintain Stephanie Smith - Portfolio Director, Atlas Residential</p>
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14.30 Panel Session 4: What's Working for Operators? Chair: Andrew Stanford - Regional Director, Head of UK Residential, LaSalle Investment Management

How are buildings performing? Michela Hancock - Development Director, Greystar Europe Holdings Ltd

What models are working? Reza Merchant - CEO, The Collective

What needs improving? What are the biggest challenges? Jean Marc Vandevivere - Chief Executive, PLATFORM_

Have expectations been met? Simon Chatfield - Director, Property Development, Be Living Ltd

What lessons have ben learnt? Whats evolving?

15.25- 15.55 Coffee & Networking Break

16.00 Panel Session 5: What's Working for the Boroughs? Chair: Rick Blakeway- Housing Advisor

Where does BTR fit in housing policy? Cllr Darren Rodwell - Leader, London Borough of Barking & Dagenham

Where is BTR being adopted? Matthew Essex - Operational Director, Regeneration and Property, London Borough of Redbridge

What models are being delivered? Jo Wilson - Independent Researcher and Programme Manager

Can BTR deliver affordable / DMR? Kent Taylor - Chief Executive, Red Door Ventures

What delivery models are being used?

16.50 Keynote Address James Murray - Deputy Mayor for Housing and Residential Development, Greater London Authority

17.10 Conclusion David Jennings - Chairman, Movers & Shakers

17.15 Drinks reception

*** INVITED - TO BE CONFIRMED** *Programme may be subject to change*